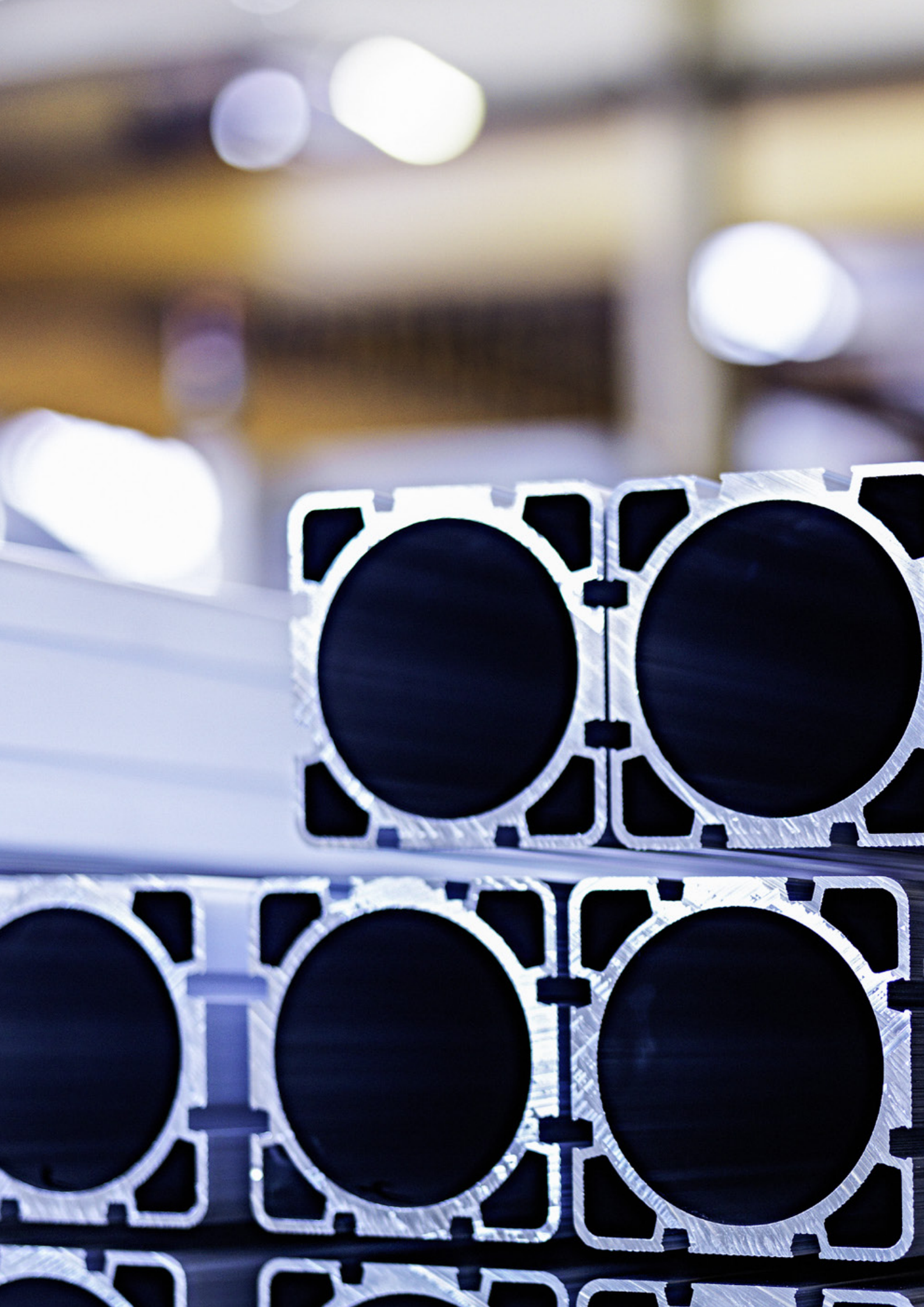


# Report on the 4<sup>th</sup> quarter of 2020

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# Overview – MONTANA TECH COMPONENTS



**MONTANA**  
TECH COMPONENTS



**ALUFLEX  
PACK**



**VARTA AG**

VARTA AG produces and markets an extensive battery portfolio from microbatteries, household batteries, energy storage systems to customer-specific battery solutions for a wide range of applications. As the group's parent company, it operates in the business segments 'Microbatteries & Solutions' and 'Household Batteries'.



**ALUFLEXPACK AG**

Utilizing the industrial expertise of the Montana Group, Aluflexpack develops and pools the resources of industrial companies with potential. It provides strategic support and investments in innovative products, sales and R&D to promote these companies' growth and support their market positions.



**MONTANA AEROSPACE AG**

Montana Aerospace is an industrial group that focuses on key parts and technologies in the aerospace market with a global operations footprint. Montana Aerospace manufactures state-of-the-art components through its multi-material capabilities and outstanding engineering competence for the aerospace industry.



# Key financials

## KEY FIGURES OF THE MONTANA TECH COMPONENTS GROUP

(in T€) audited according to IFRS	1-12/2019	1-12/2020	Change in T€	Change in %
<b>Net sales</b>	<b>1,353,433</b>	<b>1,723,029</b>	<b>369,596</b>	<b>27.3 %</b>
<b>EBITDA</b>	<b>192,608</b>	<b>272,002</b>	<b>79,394</b>	<b>41.2 %</b>
% of net sales	14.2 %	15.8 %		
<b>EBIT</b>	<b>61,622</b>	<b>114,801</b>	<b>53,178</b>	<b>86.3 %</b>
% of net sales	4.6 %	6.7 %		
EBT	63,198	70,526	7,328	11.6 %
Net income	40,642	30,085	-10,557	-26.0 %
Employees	9,572	10,689	1,117	11.7 %

## OVERVIEW OF THE LATEST QUARTERS

(in T€) audited according to IFRS	Q1 2019	Q2 2019	Q3 2019	Q4 2019	Q1 2020	Q2 2020	Q3 2020	Q4 2020
Net sales	319,043	326,330	344,259	363,802	447,912	403,042	436,288	435,787
EBITDA	40,578	39,496	51,158	61,376	70,862	55,683	61,734	83,723
EBIT	19,245	16,018	27,716	-1,357	42,129	24,023	27,322	21,328
EBT	16,409	8,325	39,608	-1,143	28,353	20,913	16,609	4,652
Net income	7,463	5,617	29,931	-2,368	15,892	13,554	1,275	-634
Employees	8,141	8,494	9,135	9,572	11,154	10,621	10,688	10,689

# Management Report – Analysis of the results

Dear Shareholders,

Dear Ladies and Gentlemen,

## MONTANA GROUP – RESULT AS OF DECEMBER 31<sup>st</sup>, 2020

The MONTANA Group increased its total revenue significantly in a year-on-year comparison. In the 2020 financial year, the divisions achieved total revenue of € 1,723 million (+27.3% as against the period ending on 31 December 2019). The Group closed the 2020 financial year with EBITDA of € 272.0 million (+41.2%). EBIT during this period came to € 114.8 million (+86.3%). The EBITDA margin as at 31 December 2020 stood at 15.8% (Q4/2019: 14.2%), while the EBIT margin came to 6.7% (Q4/2019: 4.6%).

### DIVISION INFORMATION

VARTAAG's consolidated revenue was up by almost 140% on the same period of the previous year – also thanks to the acquisition of VARTA Consumer Batteries – to total € 869.6 million (+47.2% excluding the acquisition of VARTA Consumer). Adjusted group EBITDA showed even stronger growth of 181% to € 241.0 million (+86.6% excluding the acquisition of VARTA Consumer). Looking ahead to 2021, VARTA AG expects to report revenue of around € 940.0 million, with the adjusted EBITDA margin predicted to increase further to around the 30% mark. The new production site in Nördlingen will open at the end of the first half of the year, significantly increasing produc-

At the end of 2021, production of new large-scale lithium-ion round cells in 21700 format will begin on a pilot production line in Ellwangen, Germany. VARTA used a large part of the funding that the company was awarded as part of the Important Project of Common European Interest (IPCEI) grant to fund the research and development work on this cell.

tion capacities for rechargeable lithium-ion batteries again. The new building will also allow the company to respond to increased demand at short notice and expand its capacities accordingly. The pilot plant for the large lithium-ion cell (21700) will start operations at the end of the year. This format will enable the company to serve both the automotive market and other markets that need high-performance battery cells.

MONTANA AEROSPACE made key strategic decisions at the end of a difficult 2020. The global economy and the aviation sector in particular were hit hard by the COVID-19 pandemic. 2020 was a very challenging year for Montana Aerospace, too, which made it all the more important for the company to forge ahead unhindered with the growth strategy it had embarked on, and position itself for the restart after the global COVID-19 crisis with an investment program of record proportions. Over the last three years, a total of just under € 500 million has been invested into new machinery, buildings, processes and competences. What is more, Alpine Metal Tech (AMT), a company belonging to Montana Aerospace with its headquarters in Regau/Upper Austria, successfully completed its acquisition of the Italian special mechanical engineering company IMT Intermato in 2020. IMT is a global market leader for vertical lathe machines for aluminum wheels and is an ideal fit for AMT's product portfolio. Alpine Metal Tech expects this strategic acquisition to generate significant synergies in sales, procurement and operations. In November 2020, UAC also signed an agreement on the acquisition of the French extrusion specialist Cefival. Cefival is a highly specialized niche supplier in the areas of titanium and carbide extrusion with customers in the aerostructures and aeroengines segments. The acquisition is expected to be completed by the end of April 2021, after which the company will be integrated into Montana Aerospace in full. Aluminum extrusion specialist Alu Menziken was able to secure significant large-scale electromobility orders in the course of 2020. In addition to processed extrusion profiles for the construction of battery boxes for fully electric or hybrid electric cars, Alu Menziken will also deliver ready-to-install assemblies to well-known automotive OEMs and Tier 1 companies.

ALUFLEXPACK AG, which is listed on the SIX Swiss Exchange, increased its revenue by 15.2% to € 239.4 million (with 13.7% attributable to organic growth) in a challenging 2020. The strong growth can be traced back to an excellent customer portfolio and to generally robust demand for packaged food, pharmaceuticals and pet food products in the current environment. In addition to the acquisition of the Polish subsidiary Top System in September, the announcement of a € 65 million investment project in Croatia was



From raw materials processing, including recycling, to component assembly – with its state-of-the-art plants, MONTANA AEROSPACE is committed to the very highest standards of quality, safety and service, offering cost-effective and reliable services at all stages in the value chain.

one of the highlights of the reporting period. The Group management team expects to see continued strong growth and net revenue of between € 260 million and € 270 million in 2021.

## OUTLOOK

The MONTANA Group started the first quarter of 2021 as planned. In 2020, our strong diversification allowed us to use successful developments in other divisions to fully offset the impact that the COVID-19 pandemic had on the Aerospace division, and to increase our total revenue considerably as against the previous year. On this basis, we are confident that we will be able to continue systematically with the Group's planned growth trajectory in 2021 as a whole. In recent years, VARTA AG has invested heavily in expanding its production capacities at the company's Ellwangen and Nördlingen plants. As a result, it can look forward to the prospect of high organic growth and a percentage increase in earnings running well into the double digits. At ALUFLEXPACK AG, we are laying the foundation for securing the company's leading market position in the long run with a package of investments in Croatia in 2021. MONTANA AEROSPACE will continue to exploit the process of structural change in the aviation industry, the aim being to secure further key market shares through strategic acquisitions and to establish a strong position for the restart after the COVID-19 pandemic in the long term. The Company will continue systematically with its growth strategy as a fully integrated one-stop shop for structural parts and assemblies with material and process-related competencies in aluminum, titanium and composites.

# Finances

## CONSOLIDATED BALANCE SHEET AS OF DECEMBER 31<sup>st</sup>, 2020

ASSETS (in T€) audited according to IFRS	31.12.2019	31.12.2020
Intangible assets	233,212	307,718
Property, plant and equipment	918,617	1,283,865
Financial assets	244,701	197,860
Other assets and receivables	68,474	82,726
<b>NON-CURRENT ASSETS</b>	<b>1,465,004</b>	<b>1,872,169</b>
Inventories	286,635	377,422
Trade receivables	184,444	231,558
Other assets and receivables	108,277	129,019
Cash and cash equivalents	412,279	278,010
<b>CURRENT ASSETS</b>	<b>991,635</b>	<b>1,016,009</b>
<b>TOTAL ASSETS</b>	<b>2,456,640</b>	<b>2,888,178</b>

LIABILITIES AND SHAREHOLDERS' EQUITY (in T€) audited according to IFRS	31.12.2019	31.12.2020
Equity attributable to owners of MTC AG	750,898	697,811
Non controlling interests	255,320	309,526
<b>SHAREHOLDERS' EQUITY</b>	<b>1,006,218</b>	<b>1,007,337</b>
Liabilities to financial institutions	363,847	450,440
Other financial liabilities	365,690	454,300
Deferred tax liabilities	33,232	39,536
Provisions	3,184	9,243
Employee benefits	69,527	111,789
Accruals	0	723
Other liabilities	84,550	97,915
<b>NON-CURRENT LIABILITIES</b>	<b>920,030</b>	<b>1,163,946</b>
Liabilities to financial institutions	63,737	60,360
Other financial liabilities	41,792	59,870
Provisions	7,783	35,322
Employee benefits	27,000	48,524
Trade payables	243,031	253,643
Accruals	37,650	85,496
Other liabilities	109,400	173,679
<b>CURRENT LIABILITIES</b>	<b>530,392</b>	<b>716,895</b>
<b>TOTAL LIABILITIES</b>	<b>1,450,422</b>	<b>1,880,841</b>
<b>TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY</b>	<b>2,456,640</b>	<b>2,888,178</b>



## CONSOLIDATED INCOME STATEMENT AS OF DECEMBER 31<sup>st</sup>, 2020

(in T€) audited according to IFRS	1–12/2019	1–12/2020
NET SALES	1,353,433	1,723,029
Change in finished and unfinished goods	16,045	-8,402
Own work capitalised	19,302	45,648
Other operating expenses	45,775	82,271
Cost of materials, supplies and services	-719,557	-872,899
Personnel expenses	-332,981	-447,653
Other operating expenses	-189,409	-249,992
EBITDA	192,608	272,002
Depreciation and amortisation	-130,986	-157,201
EBIT	61,622	114,801
Interest income and expenses	-19,011	-22,400
Other financial result – net	20,879	-22,166
FINANCIAL RESULT	1,868	-44,566
Result from associated companies	-292	291
INCOME BEFORE TAX	63,198	70,526
Income tax expenses	-22,556	-40,441
NET INCOME	40,642	30,085
THEREOF:		
Shareholders of MTC AG	20.356	-14.035
Non controlling interests	20.286	44.120

## CONSOLIDATED CASH FLOW STATEMENT AS OF DECEMBER 31<sup>st</sup>, 2020 (short form)

(in T€) audited according to IFRS	1–12/2019	1–12/2020
Cash flow from operating activities	180,070	265,431
Cash flow from investing activities	-394,224	-508,659
Cash flow from financing activities	431,089	113,746
NET CHANGE IN CASH AND CASH EQUIVALENTS	216,935	-129,482
Cash and cash equivalents as of January 1 <sup>st</sup>	193,225	412,279
Effect of exchange rate changes on cash and cash equivalents	2,119	-4,787
CASH AND CASH EQUIVALENTS AS OF DECEMBER 31 <sup>st</sup>	412,279	278,010

# Information about the Company

## FINANCIAL CALENDAR 2021/2022

May 31, 2021	Report on the 1 <sup>st</sup> quarter of 2021
August 24, 2021	Report on the 2 <sup>nd</sup> quarter of 2021
November 24, 2021	Report on the 3 <sup>rd</sup> quarter of 2021
April 11, 2022	Report on the 4 <sup>th</sup> quarter of 2021

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## IMPRESSUM

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